

Professional Credential Services, Inc.

2010 Report to the
NASBA Board of Directors

by
Milton Brown, PA
Chairman, PCS Board of Directors

Professional Credential Services, Inc. (*PCS*) is a for-profit, international service organization whose mission is to offer a wide range of professional services related to examination development, examination administration, licensing, and certification to state and internationally recognized agencies involved in the certification and/or licensure of professional occupations.

Highlights

2010

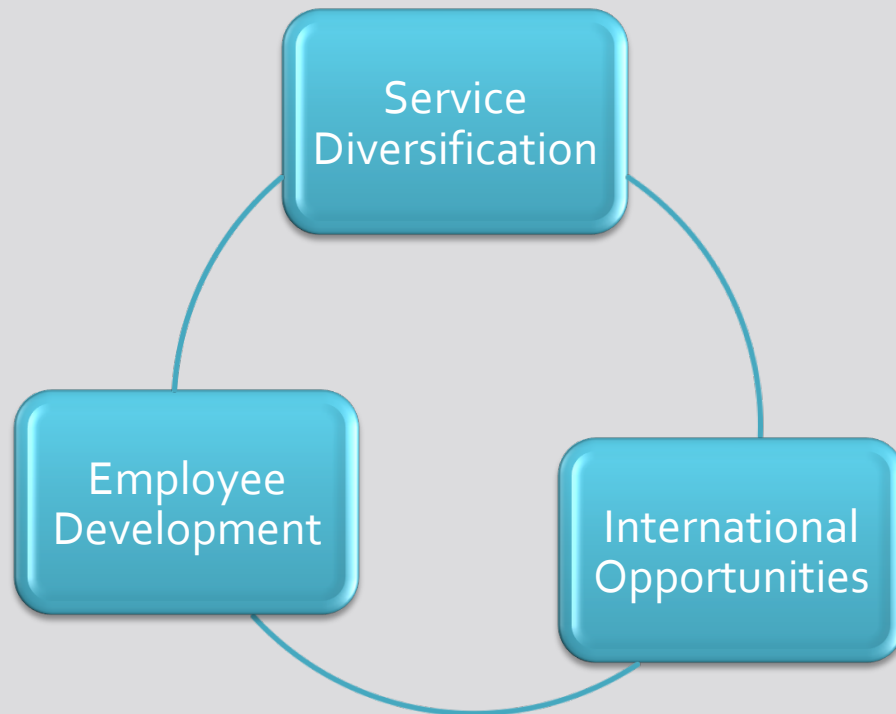
GROWTH	PROFITABILITY	EFFICIENCY
Revenue (avg. 15% increase 2007-2010)	Competitive Pricing	Shared Call Center and Application Processing
MAS, CRI, Associations	Expense Management	System Enhancements



Growing the Value of PCS

2010

HOW ARE WE DOING IT?

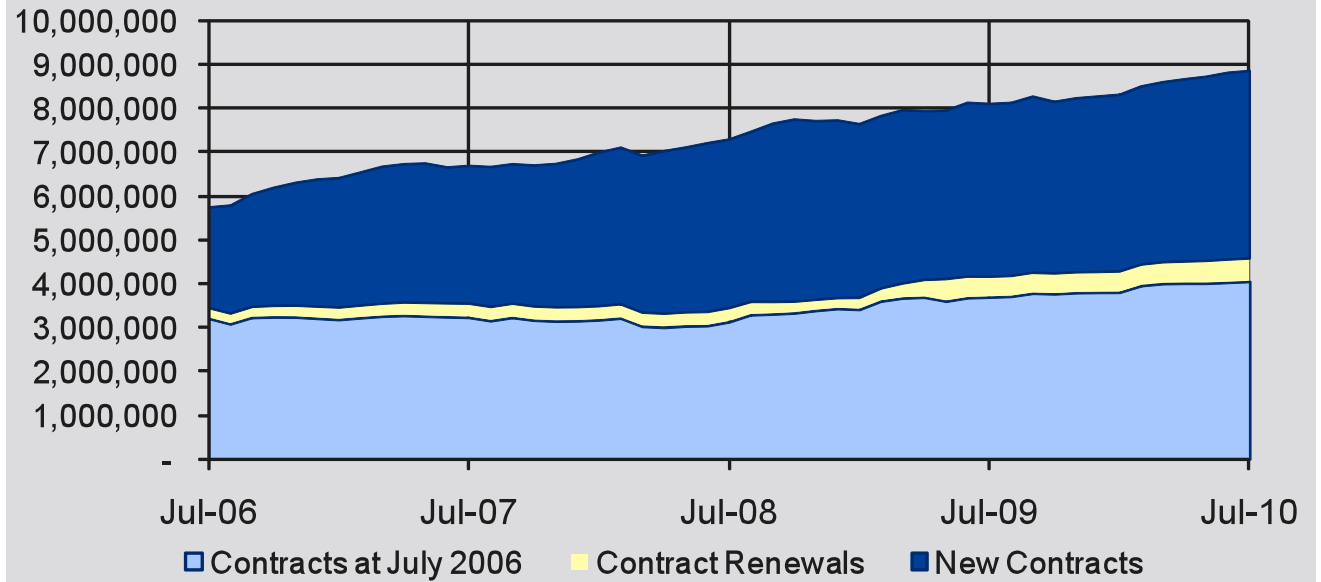


Over 60 Professions Served

- Accounting,
- Architects,
- Athletic Trainers,
- Auctioneers,
- Barbers,
- Body Piercers,
- Chiropractors,
- Cosmetology,
- Court Reporters,
- Drinking Water Specialists,
- Electricians,
- Electrologists,
- Engineers,
- Environmental Protection,
- Estheticians,
- Explosives Blasters,
- Fire Extinguisher Inspectors,
- Funeral Directors,
- Geologists,
- Healthcare Interior Designers,
- Healthcare Philanthropists,
- Health Officers,
- Hearing Aid Dispenser Specialists,
- Interior Designers,
- Land Surveyors,
- Landscape Architects,
- Lead Abatement Workers,
- Long Term Care Administration,
- LP Gas Dealers,
- Manufactured Home Dealers,
- Massage Therapists,
- Money Managers,
- Nail Technicians,
- Natural Hair Braiders,
- Nurses,
- Occupational Therapists,
- Opticians,
- Optometrists,
- Osteopathic Medicine,
- Parking Managers,
- Pharmacists,
- Pharmacy Technicians,
- Photogrammetry,
- Physical Therapists,
- Plumbers
- Polygraph Examiners,
- Podiatric Radiologists,
- Psychiatric Rehabilitation,
- Psychologists,
- Professional Planners,
- Sanitarians,
- Supply Chain Specialist,
- Tattooists,
- Veterinary Medicine Technicians,
- Wastewater Treatment Operators,
- Wax Technicians, and
- Wetlands Delineators

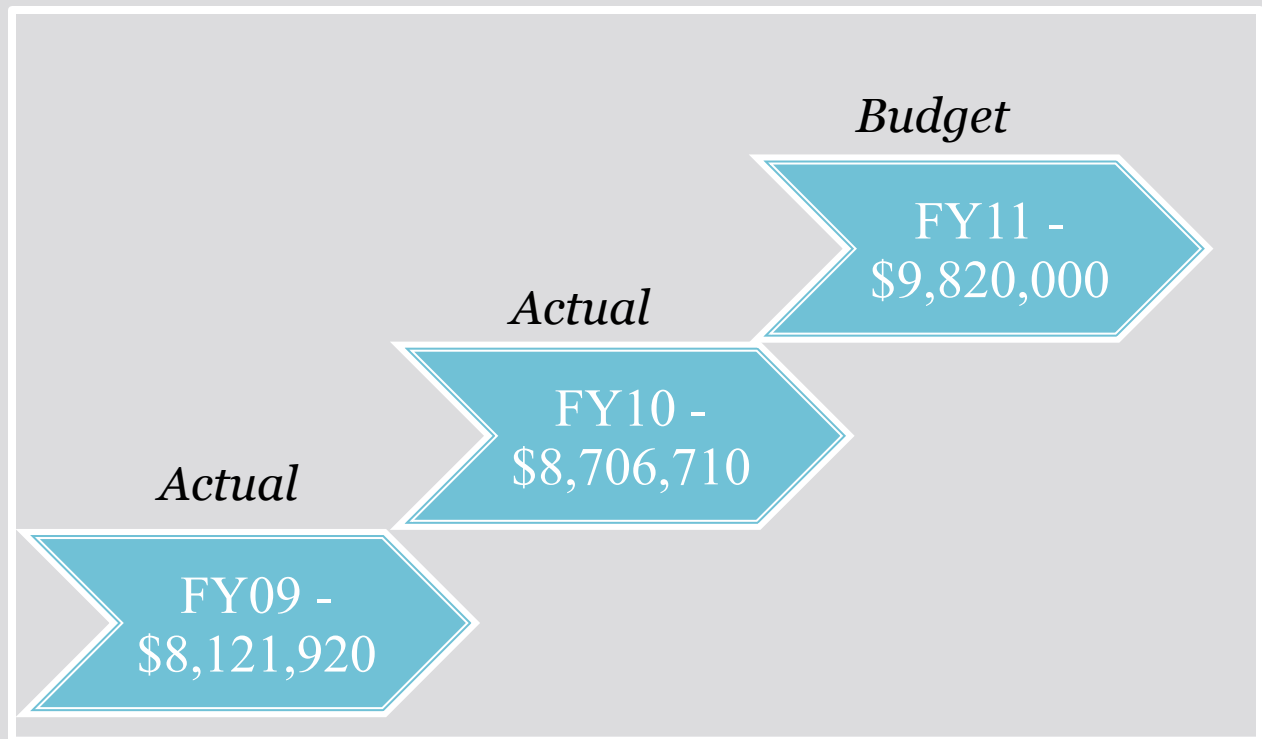
PCS Growth Fiscal 2006 through Fiscal 2010

2010



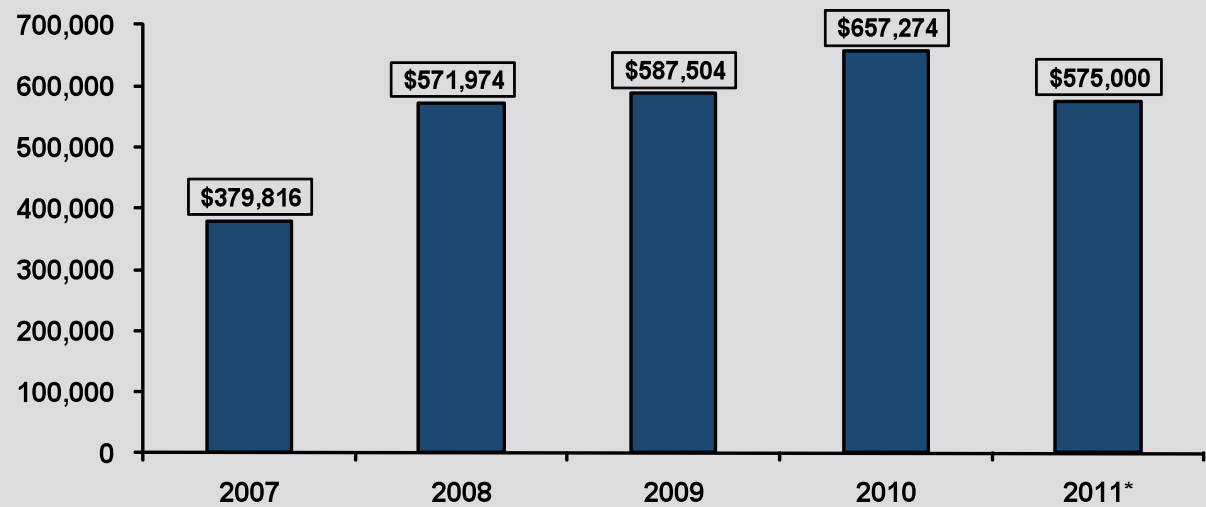
3 Year Revenue Growth

2010



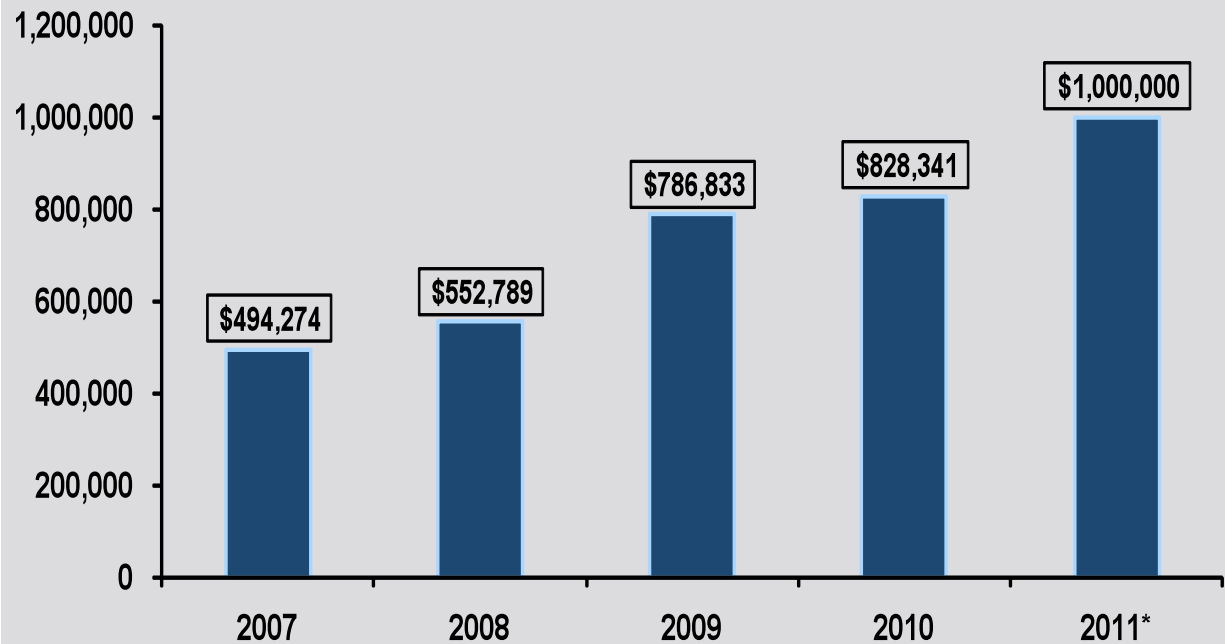
5 Year Shared Expenses

2010



5 Year Operating Income Before Shared Expenses

2010



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